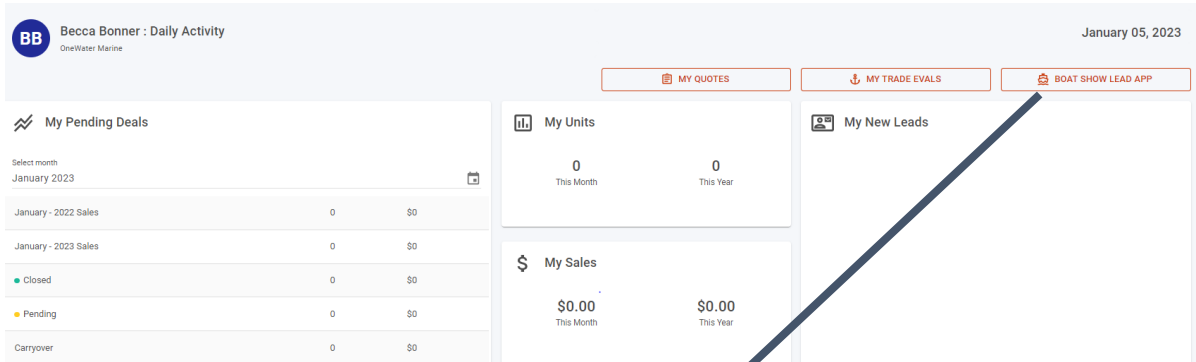


## COMPLETING A BOAT SHOW LEAD ENTRY FORM

To access the Lead Entry Form, go to CRM and open your Daily Activity Page.



BB Becca Bonner : Daily Activity January 05, 2023

MY QUOTES MY TRADE EVALS **BOAT SHOW LEAD APP**

**My Pending Deals**

Select month  
January 2023

January - 2022 Sales	0	\$0
January - 2023 Sales	0	\$0
● Closed	0	\$0
● Pending	0	\$0
Carryover	0	\$0

**My Units**

0 This Month 0 This Year

**My Sales**

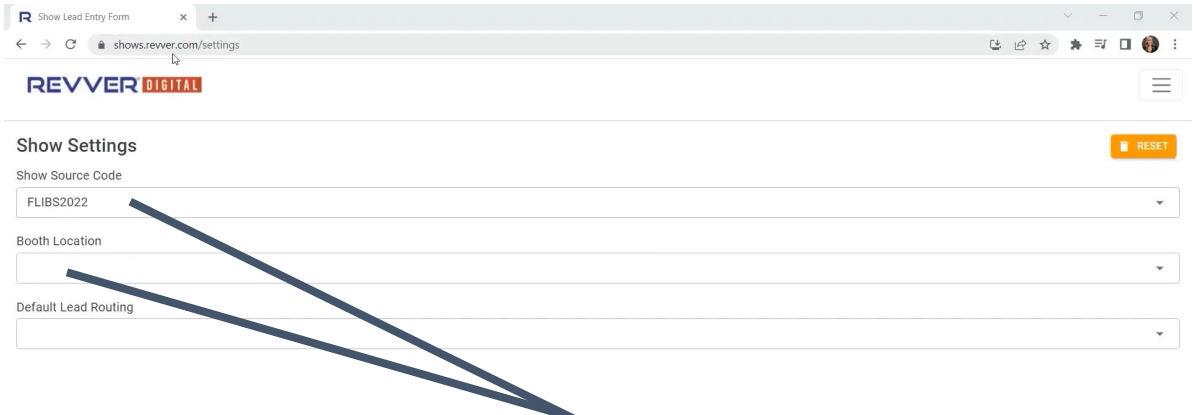
\$0.00 This Month \$0.00 This Year

**My New Leads**

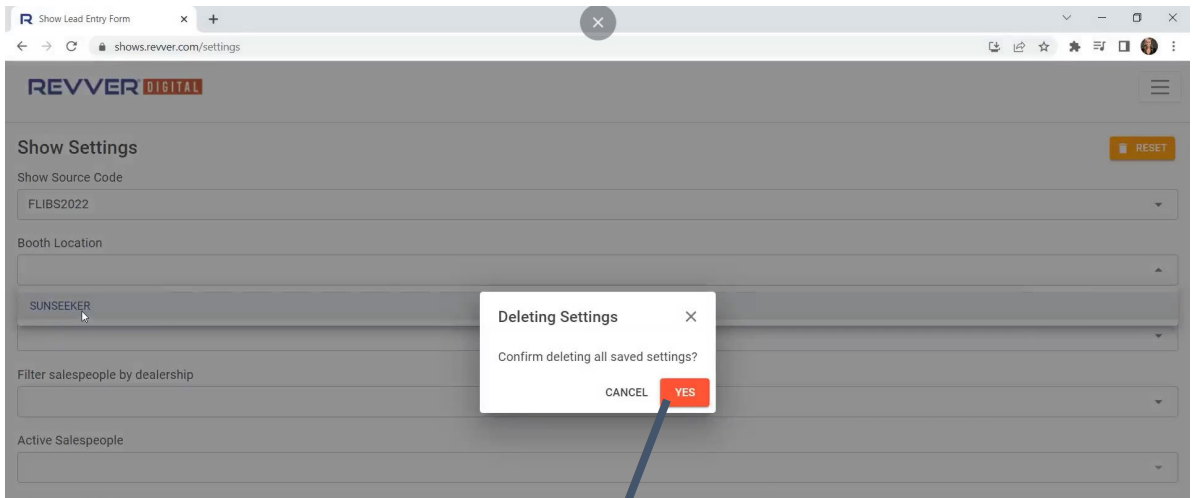
Select "Boat Show Lead App".

## COMPLETING A BOAT SHOW LEAD ENTRY FORM

You will be taken to "Show Settings".



Make sure you select the correct Show Source Code and Booth Location.



Select "Yes" on the popup box.

## COMPLETING A BOAT SHOW LEAD ENTRY FORM

### Show Settings

RESET

Show Source Code

FLIBS2022

Booth Location

SUNSEEKER

Default Lead Routing

I

Filter salespeople by dealership

Active Salespeople

- Alesha Perez
- Betsy Smith
- Brian Bocklund
- Bryan Bailey
- Charlie Stackhouse, CPYB
- Debbie Carbery
- Jeff Moore
- Jeff Schrier, CPYB
- Jessica Carrie
- Jimmy Rogers
- John Keenan, CPYB
- John Martini
- Nathan Eckardt
- Josh Hendrix
- Lauren Whipple
- Loran Stavrou
- Luis Perez, CPYB
- Matthew Crowers
- Nathan Trevena
- Tom George, CPYB

The salespeople under “Active Salespeople” should be accurate. You can simply select your name from the list.

If you do not see your name on the list, you can add yourself by using the “Filter salespeople by dealership” section and then finding your name in the “Active Salespeople” dropdown.

If the lead should not be assigned to a specific salesperson, you can ask your manager where the leads should go and select that option under “Default Lead Routing”.

### Supported Brands

sunseeker

The supported brands section should populate correctly based on your “Booth Location” information, but you can update it, if necessary, and then select “Save”.

## COMPLETING A BOAT SHOW LEAD ENTRY FORM

To access the Lead Entry Form, go to [shows.revver.com](https://shows.revver.com). The first time you access the page, it will take you to "Show Settings".

### Customer Info

Skylar	I	Stigall
skylar@onewatermarine.com	✉	7654650065
46032		
Betsy Smith		

### Additional Info

Wants Make	Wants Model
Has Make	Has Model
Comments	

### Address

Street	
City	chrome-extension://hpinghefjgfgtbpigbgcdmboardjc is sharing your screen. <a href="#">Stop sharing</a> <a href="#">Hide</a>
Zipcode	

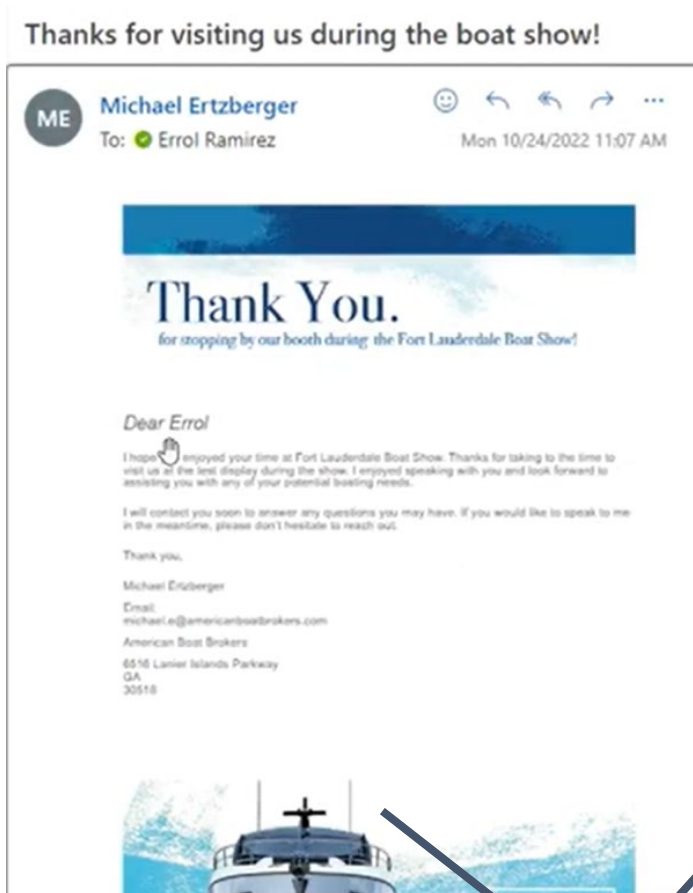
SAVE

On the next screen, enter all of the customer information. When you are finished, select "Save".

Once you save the form, a blank form will pop up for you, so you can easily enter your next customer's information.

Even if you are not connected to WIFI, this lead form will save the information you entered and update CRM the next time you are connected to the internet, so you don't have to worry about losing your leads.

## COMPLETING A BOAT SHOW LEAD ENTRY FORM



When you submit a lead, the customer will automatically receive a customized email addressed to him or her. The signature will include the contact information of the salesperson selected when the form was being completed.

If you did not enter an email for the customer, the customer will receive a customized text message instead.